Impact has multiple dimensions but what does it really mean and how does it look like in the daily life of a smallholder farmer, agro-pastoralist, value chain entrepreneur or buyer? This new series; FCI Impact Stories, shares an experiential journey built for 12 years, since 2004 through smallholder commercialization, value chain development and market access across Africa, providing proof of how growth pathways evolve which are expressed in various untold stories of progress and profits.

**Commercial Villages Aggregation**

Kafulumia Commercial Village farmers realize over USD 7,000 in sales. Kafulumia Commercial Village smallholder farmers earned a total worth over USD 7,000 from collective marketing under the Malawi Potato commercialization programme supported by IFAD and implemented by Farm Concern International, FCI in partnership with Ministry of Agriculture.

**Youth in Agri-Value Chain ICT & Commercial Villages Enterprises**

Tanzanian Youth earns USD 176 per day from Agri-business

Youth in the Kibungo Village in Tanzania in 2010 after a commercialization campaign by FCI. 2014 was a turning point for his life when he got an order from National Milling Corporation traders to supply shade per day for three months at TlzS 5,000 (USD 35.27) per bag. Elias is one of the 36,959 youth in profitable agri-entreprises participating in Commercial Villages under the Domestic Markets Regional Programme funded by Bill and Melinda Gates Foundation in Tanzania, Rwanda, Kenya and Malawi.

**External Evaluation for Commercialization and Market Linkages for Agro-pastoralist in Northern Kenya; January – February 2017**

Supported by Tearfund, the market-led resilience programme has prioritized ASA. Youth in the Qabri-Bahar Cooperative in Somalia revives after 22 years with focus on markets. Qabri-bahar Cooperative collapsed due to war and 300 households who had invested in the cooperative lost all their investments. Now 22 years later, the cooperative has not only adopted cooperative management but has invested in a sugar processing factory. Qabri-Bahar Cooperative has also added various stakeholders. Livestock & Livestock products and Market Research by FCI and implemented in partnership with Ministry of Agriculture.

**Seed-Farmer-Market-Consumer Regional Partnerships Framework and 12th Session of FCI/IPA’s Partnerships Forum; 8th & 9th March 2017 at Mazengera Street. FCI Malawi has moved from Lilongwe, Area 47, Sector 4 to Lilongwe, Area 47, Sector 4 Mazengera Street. FCI Malawi has a national-wide focus on Value Chain Analysis, Commercial Villages Model for Scale-Up, Shop-in-Shop in Tanzania, Rwanda, Kenya and Malawi.

**Upcoming**

**Seed-Farmer-Market-Consumer Regional Partnerships Framework and 12th Session of FCI/IPA’s Partnerships Forum; 8th & 9th March 2017 at Mazengera Street. FCI Malawi has moved from Lilongwe, Area 47, Sector 4 to Lilongwe, Area 47, Sector 4 Mazengera Street. FCI Malawi has a national-wide focus on Value Chain Analysis, Commercial Villages Model for Scale-Up, Shop-in-Shop in Tanzania, Rwanda, Kenya and Malawi.

**About Farm Concern International, FCI**

Farm Concern International, FCI is a highly specialized Africa-wide Agri-Market Development Agency and a leading strategic, direct implementing partner in agro-pastoral existing programmes, on profitable smallholder commercialization & aggregation, value chain analysis, market access, trade development and private sector alliances for sustainable rural economic growth. As a Hybrid Organization, FCI has a unique multi-dimensional institutional framework based on a blend of selected best practices from the private sector and screened best-practices from government and development organizations; this mix forms the fundamental architectural pillars of the FCI’s hybrid identity.

**FCI In Statistics**

FCI profile to date: 325 Market & Value Chain Analysis; 98 market access programmes in 8 countries; markets, technical support for 132 implementing partners and capacity building in 24 countries. Commercial Villages Model is an innovative multi-value chain smallholder market access approach. FCI market partners: 12,025 informal wholesale buyers and 515 companies while 24328 informal wholesale buyers and 515 companies while 24328

**From Food Relief Village to a Commercial Village**

Mbovo Commercial Village established in 2010 is a great case study of untold story where the village graduated from relief food to Commercial Village and now a company attracting several partners since a Commercial Village is a partnership platform.


**From Food Relief Village to a Commercial Village**

Farm Concern International, FCI Malawi offices established in Blantyre in 2010 have now moved to Lilongwe. Area 47, Sector 4 Mazengera Street. FCI Malawi has a national-wide focus on Value Chain Analysis, Commercial Villages Model for Scale-Up, Informal Market Integration, Digitalization and Private Sector partnerships.


**Rising from war-torn Ashes: Cooperative in Somalia revives**

Co-operative in Somalia revives after 22 years with focus on markets. Qabri-bahar Cooperative collapsed due to war and 300 households who had invested in the cooperative lost all their investments. Now 22 years later, the cooperative has not only adopted cooperative management but has invested in a sugar processing factory. Qabri-Bahar Cooperative has also added various stakeholders. Livestock & Livestock products and Market Research by FCI and implemented in partnership with Ministry of Agriculture.


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